

**Title: Senior Manager, Spatial Tissue Exploration Program (STEP)**

**Department: Discovery Application Department**

**Location: Menlo Park**

**About Akoya Biosciences:**

Akoya Biosciences, Inc., The Spatial Biology Company™, with offices in Menlo Park, CA and Marlborough, MA is developing powerful imaging tools to enable scientists and clinical researchers to gain a better understanding of complex diseases such as cancer and autoimmune disorders. Our Phenocycler™-Fusion platform is the fastest ultrahigh-plex immunofluorescence imaging solution on the market and enables unbiased biomarker discovery in normal and patient tissues. Our PhenImager™ HT platform, the industry standard for multiplex IF/IHC, provides the assay robustness and throughput necessary for translational and clinical research. Our industry partnerships, as well as ongoing collaborations with academic and pharmaceutical clients have resulted in a robust pipeline of future products.

**Position Summary:**

The Senior Manager of the Spatial Tissue Exploration Program will lead a growing group of skilled scientists to provide fee-based technology access services to academic, biotech and pharma clients. The goal of the service is to produce high quality data on AKOYA's newest pre-commercial technologies for interested parties in the Spatial Biology market space. The Senior Manager will lead the operation the service lab and will be responsible for end-to-end management of project intake to output of results. The team that will be under management consists of Application Scientists and Research Associates

**Duties & Responsibilities:**

- Manage laboratory business, including hiring, training, and managing a staff of technicians and scientists.
- Be fully responsible for operation, facilities maintenance, expansions, and budget.
- Be the interface between the commercial arm of the program and the laboratory staff.
- Keep laboratory processes aligned with the Akoya Bioscience's quality system.
- Continue to improve laboratory methods and processes.
- Coordinate scientific leadership on key service projects, including ascertaining scientific objectives, proposing relevant analysis plans and discussing results.
- Manage quality control and reporting of customer data and other deliverables.
- Manage statements-of-work and SOPs.
- Meet scheduled completion dates and provide timely updates when dates cannot be met.
- Be proactive about process improvement and iteratively improve the quality of deliverables, delivery times, and the overall efficiency of the team.

- Collaborate with internal business functions to advance Akoya's product portfolio.
- Maintain a cohesive and inclusive work environment and communicate effectively and equally to team members at all levels.
- Regularly report out to department director and company leadership.

**Skills & Requirements:**

- MSc, PhD or other advanced degree
- Management and Team Leadership experience
- Three or more years operating an IHC services laboratory, such as an academic core lab, pathology services lab, or a microscopy services lab at a cancer center, involved in the performance of studies
- Extensive experience with all methods related to IHC and IF staining methods
- Advanced understanding of imaging data formats, requirements, and quality control metrics
- Team building/leadership/development
- Knowledge of immunohistochemical techniques
- Knowledge of oncology, immunology, and the interaction between the two
- Demonstrated ability to succeed in a fast-paced environment with evolving priorities and deadlines
- Excellent written, verbal, and presentation skills and ability to integrate clinical perspectives
- Excellent team orientation and interpersonal skills
- Digital pathology workflow experience is advantageous
- Must be able to work in a highly dynamic environment

Apply at: [careers@akoyabio.com](mailto:careers@akoyabio.com)