Title: **Senior Demand Planner**

Department: **Sales Operations**

Location: **Marlborough, MA**

About Akoya Biosciences:

As 'The Spatial Biology Company®', Akoya Biosciences' mission is to bring context to the world of biology and human health through the power of spatial phenotyping. The company offers comprehensive single-cell imaging solutions that allow researchers to phenotype cells with spatial context and visualize how they organize and interact to influence disease progression and treatment response. Akoya offers two distinct solutions, the CODEX® and Phenoptics™ platforms, to serve the diverse needs of researchers across discovery, translational and clinical research.

Position Summary:

The Sr. Demand Planner is a key member of our S&OP process and will be responsible for working cross functionally to develop and manage unit sales projections for the global business. The critical outputs from this role will be used for financial, purchasing and production planning for the company. This role will help develop best practices and standardized processes, which can be adopted by the broader team as we continue to grow the demand planning function. Forecasts will be developed utilizing statistical forecasting and analytics and incorporate other forecast information gathered from Sales, Product Management, Operations and Finance. This role requires an individual with a passion for analytics, operational process development, and a willingness be agile and adapt to changing trends. Successful candidates will have strong attention to detail and be motivated by a fast-paced start-up environment. The Sr. Demand Planner may also be responsible for assisting in the development of business intelligence tools such as forecast accuracy KPI's, root cause analytics, and other ad hoc reporting as needed.

Duties & Responsibilities:

- Lead the overall effort to create and maintain accurate item forecasts for the business
- Gather inputs and signoff from key stakeholder groups (Sales, Product Management, Operations and Finance) in developing projections
- Deliver forecasts to and work collaboratively with Operations team to drive supply planning
- Develop processes to ensure forecast accuracy
- Conduct ongoing refinements to forecasting methodologies
- Assist in Demand Planning system development, maintenance, and improvement activities
- Document and share best practice methods, processes and ideas across the business's supply chain operations to drive continuous improvements in all aspects of business operations.
- Develop and publish sales and operational planning reports and analytics
- Other duties as required

Skills & Requirements

- Bachelor's degree in a technical or scientific field of study (e.g., Accounting, Finance, Engineering, Computer Science, Biology, Chemistry, etc.) preferred

- Minimum of 5 years relevant analytical experience
- Experience working with product-oriented companies
- Experience with CRM and ERP systems and data, preferably Salesforce and NetSuite
- Demonstrated success in a similar role
- Strong quantitative and analytical abilities
- Strong attention to detail
- High level of commercial acumen
- Able to solve complex problems
- Excellent written and verbal communication skills with ability to build relationships
- Advanced MS Excel skills
- Proficient in PowerPoint and Word; PowerBI and other BI tools experience a plus

Akoya Biosciences, Inc. proudly affords equal employment opportunity to all qualified persons regardless of race, color, religious creed, national origin, age, military status, sexual orientation, disability, genetic information, gender identity, gender expression or gender unless based upon a bona fide occupational qualification.

Apply at: careers@akoyabio.com